

Underwriting Bulletin: UNAZ-NM-2024-001

Date: January 12, 2024

To: All Arizona and New Mexico Agents

From: FNTI Underwriting Department

RE: Addition to Underwriting Team for Arizona and New Mexico Agents

To All FNTI Arizona and New Mexico Agents:

FNTI would like to thank our Arizona and New Mexico agents for your continued trust in FNTI. Your trust in us has resulted in exponential growth in your states. So that we may continue to provide you with outstanding underwriting support, FNTI is excited to introduce Wendy Hoelting as Underwriting Counsel for Arizona and New Mexico. Wendy has over 24 years of industry experience and joined FNTI in early 2023 as State Counsel for Kansas and Missouri. She has enthusiastically embraced her expanded responsibilities and looks forward to building relationships with our Arizona and New Mexico Agents.

Wendy's addition, alongside current counsel David Dickard, allows FNTI to continue to provide trusted, timely, business sense solutions to our agents.

Wendy will begin responding to underwriting questions **Tuesday, January 16th**.

Please include Wendy on all underwriting requests.

Contact Info:

Wendy Hoelting

Wendy.Hoelting@fnti.com

816-876-0716 (C)

<https://fnti.com/teams/underwriting-staff/>

As always, we appreciate the opportunity to support you!

This Underwriting Bulletin becomes a part of the principles and practices with which you are to comply under the terms of your Underwriting Agreement with First National Title Insurance Company. Should the content of this bulletin address the closing and escrow function, this information should be considered a directive and part of the principles and practices if non-compliance would result in liability to FNTI under either the insured closing service letter or policy of title insurance notwithstanding that the Underwriting Agreement does not include the closing and escrow functions of your agency.



WENDY HOELTING

MIDWEST REGION UNDERWRITING COUNSEL



Wendy has been involved in the title and escrow industry for over twenty-four years, and was the General Counsel of Continental Title Holding Company, Inc. Her duties include determining insurability and underwriting by reviewing issues that arise, including (but not limited to), probate, non-probate transfers, foreclosure, divorce, use of power of attorney, trusts, surveys, issuing of endorsements and claims.

Wendy is a guest speaker each semester at UMKC School of Law for the Abandoned Housing Clinic on the topic of title insurance. She frequently teaches clients and employees on topics of interest to foster knowledge of title insurance and topics that affect the real estate market.

wendy.hoelting@fnti.com
816-876-0716 (C)

INDUSTRY EXPERIENCE

2023-Present	Midwest Region Underwriting Counsel <i>First National Title Insurance Company</i>
2022-2023 2021-2022	General Counsel Associate General Counsel <i>Continental Title Holding Company</i>
2020-2021	Claims Counsel <i>Alpha Title Guaranty Inc.</i>
2009-2021	Escrow Manager <i>Alpha Title</i>
2007-2009	Escrow Manager <i>Superior Land Title</i>
2002-2007	Escrow Closer <i>Midwest Title</i>

EDUCATION

2018	Juris Doctor <i>Missouri-Kansas City School of Law</i>
2012	Bachelor of Accounting <i>Baker University</i>

PROFESSIONAL AFFILIATIONS

- CALI Award Recipient
- 2017 ABA National Tax Challenge Winner
- Missouri State Bar
- Missouri Land Title Association
- Kansas Land Title Association - *Legislative Committee*

People do business with those they know, like, and trust.

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