

## FOR IMMEDIATE RELEASE

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### ***LATEST NEWS: First National Title Insurance Reports Increase of 57% in Both Revenue and Income for 2016***

Plano, Texas – First National Title Insurance Company (FNTI) reported a year-over-year increase of 57 percent (56.54 percent) in both their revenue and income in 2016.

“I am pleased to share the results of another remarkable year of the dedicated effort by our team. We continue to emphasize FNTI’s message that this company was created and designed to support and service the hard working independent agent. It is a tribute to our agents that we reached this milestone in just under five years,” stated CEO Chris Phillips. “The FNTI model is more important than ever as national underwriters expand their influence into the independent agents’ market. We all compete in our own arenas—striving to increase our market share and our revenues,” Phillips added. FNTI gross revenues grew to \$78 million primarily due to an increase in market share of the independent agent business and the positive real estate markets in Texas, Arizona, New Mexico, and Florida—the areas in which FNTI concentrates its efforts. The Florida market will be a new area of growth for the company in 2017.

The company’s expanded team provides the staff that can answer the calls, analyze the problems, and educate the agents. The FNTI motto that “People do business with those they know, like, and trust” has never been more relevant.

#### About First National Title Insurance Company

First National Title Insurance’s mission is to be the independent title agent’s preferred source for its underwriting needs by providing outstanding service and solutions with integrity and respect. FNTI strives to be the underwriter agents rely upon to answer all underwriting concerns, and to be your partner for all educational needs. Our goal is to be the underwriter agents count on to keep the

interests of the independent title agent at the forefront of our efforts. Most importantly, we continue to work hard to become the underwriter that earns your business every day.

For more information about First National Title Insurance, please visit [www.fnti.com](http://www.fnti.com).