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First National Title Insurance Co.'s 2013 Year End Earnings

PLANO, Texas (February 24, 2014) First National Title Insurance Company (FNTI) reported revenues for the company's first full year of operations of \$26.55 million, representing a year over year net increase of 174 percent. Net income grew at an even higher rate with EBITDA for 2013 at over \$1.2 million.

The non-affiliated portion of First National Title's revenue grew from less than 1percent in 2012 to 25.5 percent in 2013. "Our goal for 2014 is for non-affiliated revenue to exceed 50 percent of our total revenues," stated CEO Chris Phillips. "We are pleased with the 2013 results and look forward to meeting our objectives in 2014. Agents throughout Texas and Arizona have recognized the value of an agent-focused underwriter and have responded accordingly. The positive economic forecast and growth potential in 2014 for both Texas and Arizona provide an excellent opportunity to meet the company's projections."

"With the addition of experienced agency representatives like Craig Dunbar, our agency staff has the ability to determine the needs of the independent agents and address them immediately. Add in an experienced underwriting staff that finds ways to close transactions, instead of simply saying "no," and our agents get the responses and attention they deserve," said Phillips.

Technology is an additional component of the services First National Title provides. In the first quarter of 2014, our agents will be introduced to "FIRSTApp," a mobile app for iPhones and Androids. Details of this unique tool will soon be delivered to our agents. FNTI is committed to being the independent underwriter of choice for the independent agent.

To learn more about our company and its services, please visit www.fnti.com.

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