

## FOR IMMEDIATE RELEASE

September 23, 2021



### **LATEST NEWS: *First National Title Insurance Company Adds Tom & Cheryl Klein to Lead National Agency Division***

**PLANO, TEXAS** - First National Title Insurance Company (FNTI) is pleased to announce the addition of Tom & Cheryl Klein to the FNTI family. The Kleins are leading the company's National Agency Division. Tom is EVP, National Agency Division Manager and Cheryl is VP, National Division Agency Manager.

A native and current resident of Richmond, Virginia, Tom Klein is charged with developing the company's business segment supporting national and multistate agencies. In addition, he will collaborate with other agency managers to develop key large agent relationships in geographically diverse locales, initially with a focus on Virginia and North Carolina. Prior to joining FNTI, Mr. Klein developed Mid Atlantic and National agency relationships for two other title insurers and has over 20 years holding positions in numerous leadership capacities, including the formation of national agency and affiliated business divisions. After completing law school at the University of Richmond, he worked as a real estate attorney at a local law firm and founded a Virginia title company. Klein is a graduate of the University of Virginia in Charlottesville.

A Richmond resident and native of Omaha, Nebraska, Cheryl Klein will serve as agency manager for national, multistate, and local agency relationships. Prior to joining FNTI, Ms. Klein served two other underwriters as an account manager/business advisor to agents. She contributed at both companies to the development of title production and workflow solutions. She also has owned and managed a Virginia title company for 10 years. Cheryl received a Bachelor of Science degree in Business Administration from Old Dominion University with a focus on accounting. Outside of the title industry, Ms. Klein held numerous positions in banking and is a graduate of the School of Bank Management held at the University of Virginia.

Cheryl Klein said "We are thrilled to be part of a fast-growing national company with the talent, resources and commitment to compete at the highest levels of the national agency segment. Our partnering and collaborative approach with our customers will continue and be enhanced,"

The Klein Team plans to deliver best in class services that will provide superior agency service solutions for the national agency segment of the title market.

"The national agency segment of the industry requires leaders with deep, meaningful agency relationships, broad national expertise, and first-class service. With their many years of experience servicing this segment of the industry, both Tom and Cheryl bring all of those

qualities to FNTI and our agents," says Kyle Rank, EVP, Business Development, "We are extremely excited, and very fortunate, to add Tom and Cheryl to the FNTI team."

First National Title Insurance Company is now licensed in over 32 states and growing.

### **About First National Title Insurance Company**

First National Title Insurance Company is the ninth largest title insurance underwriter in the United States. Consistently growing, First National Title Insurance's mission is to be the independent title agent's preferred source for its underwriting needs by providing outstanding service and solutions with integrity and respect. FNTI strives to be the underwriter agents rely upon to answer all underwriting concerns, and to be your partner for all educational needs. Our goal is to be the underwriter agents count on to keep the interests of the independent title agent at the forefront of our efforts. Most importantly, we continue to work hard to become the underwriter that earns your business every day.

For more information about First National Title Insurance, please visit [www.fnti.com](http://www.fnti.com).

Company Philosophy – People do business with those they know, like, and trust.