

## FOR IMMEDIATE RELEASE

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### **LATEST NEWS: *First National Title Insurance Company Expands to Florida***

PLANO, Texas – First National Title Insurance Company (FNTI) is now licensed and fully operational in the state of Florida.

*“First National’s growth strategy is to expand our territory to select states with strong networks of independent agents, solid title premiums, and low claims. In early 2015, we determined that Florida met this criterion. We then spent a majority of the year developing the strategy necessary to succeed in that market,” stated FNTI President Chris Phillips. “We have the staff and processes in place to grow a network of independent agents looking for an underwriter who shares their entrepreneurial spirit and dedication to succeeding in this competitive market.”*

With the addition of Audra Tyler as plant manager and the underwriting services of local Tampa attorney, John Redding, we are prepared to grow the First National Title brand throughout the Florida market. DJ Horn is leading this team of experienced title veterans and has plans to expand both the agent network and, as demand increases, title plant personnel.

*“Florida has a large number of independent agents looking for a supportive, agent-driven underwriter. The overall real estate market has fully recovered and the growth potential for an underwriter that does not compete with any of the independent agents is enormous. We intend to be the underwriter of choice for a large group of like-minded, entrepreneurial agents,” DJ Horn added.*

FNTI has consistently grown at a rate of over 30 percent each year, and this rapid expansion creates an opportunity to further increase our market share with the addition of key people. Jamie Barker, formerly with RamQuest, recently joined the agency staff as assistant vice president and agency support services. Jamie’s primary role is to increase software efficiencies in our agents’ operations.

Another staff addition is Heather Stubbs, who joined the FNTI team in a data entry and agent support role.

First National continues to focus on our primary goal of supporting the independent agents with increased staff and services and will serve their needs wherever we do business. For additional information about the company, please visit the website at [www.fnti.com](http://www.fnti.com).

#### About First National Title Insurance Company

First National Title Insurance's mission is to be the independent title agent's preferred source for its underwriting needs by providing outstanding service and solutions with integrity and respect. FNTI strives to be the underwriter agents rely upon to answer all underwriting concerns, and to be your partner for all educational needs. Our goal is to be the underwriter agents count on to keep the interests of the independent title agent at the forefront of our efforts. Most importantly, we continue to work hard to become the underwriter that earns your business every day.

For more information about First National Title Insurance, please visit [www.fnti.com](http://www.fnti.com).