



FOR IMMEDIATE RELEASE
September 5, 2013

First National Title Insurance Continues To Have Record Earnings in Q2 of 2013

First National Title Insurance Company (FNTI) CEO Chris Phillips announced that the second quarter results continued to set records in both revenues and earnings. Total revenues through Q2 reached \$11,654,000. With over 40 independent agents representing the company in Texas and Arizona, 20% of June's revenue is attributed to their contributions. FNTI's goal to increase revenues from non-affiliated companies has been accomplished and can be attributed to the positive response of the company's recent staff additions. Independent agents want access to experienced, problem solving underwriting counsels. With the addition of David Hays to our experienced team of counsels, Ellen Wied and Tim Redding, we exceeded their expectations and met their needs. First National's growing team now counts three underwriting counsels and a full time compliance and quality assurance officer expanding our resources to provide educational opportunities and training sessions on a variety of topics.

"We are well on our way to exceeding our revenue goals for 2013. And have experienced a resurgence in recruiting independent agents," Chris stated. "Having the resources and the desire to service the independent agent's needs is setting us apart from the other underwriters. This industry is connected by relationships and knowing our customers on a personal level is critical to the regulatory environment we now face. Agent vetting and best practices implementation is much easier when you know how an agent does business."

Our team continues to monitor the latest national issues at the CFPB and how the industry and the ALTA are responding. We are prepared to deliver the necessary resources for our agents to be compliant.

Company Vision – To serve the needs of the independent agent and provide sound underwriting decisions and education to our agents. We strive to become your independent underwriter of choice.

Company Philosophy – People do business with those they know, like, and trust.

To learn more about our company and its services, please visit www.fnti.com.

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