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First National Title Insurance Announces Record Earnings in Q1 of 2013

PLANO, Texas (April 10, 2013) First National Title Insurance Company (FNTI) CEO Chris Phillips is pleased to announce record revenues and earnings for the first quarter of 2013. Total revenues for Q1 reached \$ 4,485,468. In addition to the affiliate revenue from Capital Title of Texas, the independent agent revenue from the 30-plus agents continues to be an increasing share of the overall totals.

First National Title celebrated its first anniversary on March 16, 2013, by promoting Underwriting Counsel Ellen Wied to vice president and by adding Tim Redding as vice president & underwriting counsel.

“Our goal for 2013 is to continue to grow the revenue and attract quality independent agents by providing the tools they need to be successful in this expanding market place. We anticipate doubling the number of independent agents representing our company this year,” Chris stated. “Having two very seasoned veteran underwriting counsels allows us to provide the personal service and expertise the independent agents require. Both Ellen and Tim have contacts and relationships from long careers in this industry, which will enable FNTI to expand its network of independent agents. We are excited to add Tim to the team because he is a recognized leader in the industry and brings a wealth of knowledge and experience to our company.”

As a service to First National customers and as a resource for its independent agents, enhancements to the FNTI website continue to be developed. An interactive Seller’s Netsheet and Buyer’s Netsheet are scheduled for a second-quarter release to assist agents and their clients in calculating the closing costs for a transaction. This service will be accessible on the FNTI website but will also be available to the independent agents to add to their websites.

Company Vision – To serve the needs of the independent agent and provide sound underwriting decisions and education to our agents. We strive to become your independent underwriter of choice.

Company Philosophy – People do business with those they know, like, and trust.

To learn more about our company and its services, please visit www.fnti.com.

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